

2013 NADA Convention - Translated Workshops

Saturday, February 9 and Sunday, February 10

<u>Subject Area</u>	<u>Workshop Title</u>	<u>Presenter</u>	<u>Date</u>	<u>Time</u>	<u>Location</u>
Sales, Leasing, and Finance	F&I in Generation Y	Dupaquier	Saturday	8:30 to 9:45 am	110A
Sales, Leasing, and Finance	Five Winning Strategies to Sell More Used Cars	Gibbs	Saturday	11:00 am to 12:15 pm	110A
Internet Solutions	Double Your Internet Sales and Profits This Year!	Kain	Saturday	1:00 to 2:15 pm	110A
Service and Body Shop	How Quick Lubes Drive CSI, Sales, and Profits	Barram and Reed	Sunday	8:30 to 9:45 am	110A
Internet Solutions	Turn Metrics and Knowledge into Profits	Raines	Sunday	11:00 am to 12:15 pm	110A
Service and Body Shop	Winning Ways to Retain Your Customers	Phillips	Sunday	1:00 to 2:15 pm	110A